



Program Description

The Firetide Demo Program allows Firetide Partners (VARs) the ability to purchase Firetide product at a reduced rate. By having a Firetide Demo the Firetide Partner is able to showcase the features, capabilities, and benefits of utilizing the latest in wireless mesh networking technology.

Order what you need to be successful

We know there is no such thing as a standard demonstration or deployment. All demonstrations contain common elements; however, each must be tailored to the end-user customer’s requirements. The Firetide Demo Programs allows Firetide partners the flexibility to purchase demo equipment that meets the needs of your most commonly encountered environments. Order the Firetide equipment you need to perform a successful product demonstration.

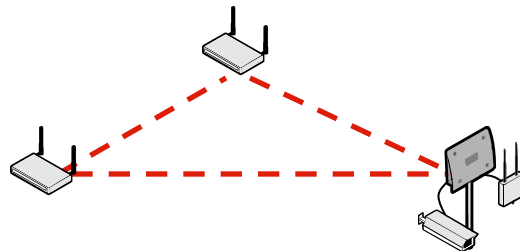
Qualifying Products

- HotPort 3000 Series
- HotPort 6000 Series
- HotPoint 4000 Series
- HotView Pro Mesh Management Software
- Firetide Antenna Assemblies
- Firetide Mounting Solutions



Eligible Configurations:

To qualify for the demo program, equipment purchased must be able to establish and demonstrate a stable Firetide mesh environment in an office setting. (A minimum of three (3) indoor mesh nodes)



Firetide highly recommends the careful consideration of your end-user customer’s demonstration requirements prior to the purchase of demo equipment and to plan your purchase accordingly.



Example Demo Kits:

Value VAR Demo Kit:

- 2ea. – 6102 HotPort 6102 Indoor, Dual Radio mesh node
- 1ea – 6101 HotPort 6101 Indoor, Single Radio mesh node
- 1ea – 4500 HotPoint 4500 Indoor, Access Point

Standard VAR Demo Kit:

- 2ea. – 6102 HotPort 6102 Indoor, Dual Radio mesh node
- 1ea. – 6202 HotPort 6202 Outdoor, Dual Radio mesh node
- 1ea – 4600 HotPoint 4600 Outdoor, Access Point
- 2ea. – 4000-1111 2.4 GHz omni directional antenna
- 2ea. – AO-050-N 5.1 to 5.8 GHz omni directional antenna

Ultimate VAR Demo Kit:

- 4ea. – 6202 HotPort 6202 Outdoor, Dual Radio mesh node
- 2ea. – 6201 HotPort 6201 Outdoor, Single Radio mesh node
- 2ea. – 6102 HotPort 6102 Indoor, Dual Radio mesh node
- 2ea – 6101 HotPort 6101 Indoor, Single Radio mesh node
- 1ea – 4500 HotPoint 4500 Indoor, Access Point
- 2ea – 4600 HotPoint 4600 Outdoor, Access Point
- 1ea. – 4000-1111 2.4 GHz omni directional antenna
- 4ea. – AO-050-N 5.1 to 5.8 GHz omni directional antenna
- 2ea. – AS-050-N 5.1 to 5.8 GHz sector antenna
- 2ea. – AP-050-N 5.1 to 5.8 GHz subscriber panel antenna
- 6ea. – AO-024-N 2.4 GHz omni directional antenna (can also be used for the AP's)
- 2ea. – AS-024-N 2.4 to 2.7 GHz 90° sector antennas
- 1ea. – HotView Pro Management Software

Pricing:

Firetide products purchased under the Firetide Demo Program guidelines are eligible for a 50% discount off current Firetide MSRP price list.

Guidelines:

- Demo equipment is NOT FOR RESALE (NFR)
- 1 Demo order per Partner per year (12 months) per Partner location.
- Demo equipment must be ordered through an authorized Firetide Distributor
- Premier Partners are required to purchase demo equipment within 60 days of becoming a Premier Partner.
- Product purchased under the demo program is eligible for 50% off Firetide MSRP list price.
- Product purchased as part of the demo program is not eligible for return.

